



In Association with



<https://maritimeindiasummit.com>





## **GLOBAL MARITIME INDIA SUMMIT 2023**

17th - 19th October | MMRDA GROUND, BKC, MUMBAI

**CONNECT | COLLABORATE | CREATE**



**“India is very sincere about growing in the maritime sector and emerging as a leading Blue Economy of the world ”**

**SHRI NARENDRA MODI**  
Prime Minister of India



“As India works through the Amrit Kaal to become an Atmanirbhar Bharat, the role of Blue Economy in propelling the growth story of India is immense”

**SHRI SARBANANDA SONOWAL**  
Hon'ble Union Minister - Ports,  
Shipping & Waterways and AYUSH,  
Government of India



**SHRI SHRIPAD Y. NAIK**  
Hon'ble Minister of State for Ports, Shipping &  
Waterways and Tourism, Government of India

“The MIV 2030 launched under the leadership of PM Modi has led the blueprint of the actions that would lead us towards making India one of the leading blue economies of the world and we should try to achieve the determined targets”



**SHRI SHANTAMU THAKUR**  
Hon'ble Minister of State for Ports,  
Shipping & Waterways, Government of India

“We are determined under the leadership of Prime Minister and under the guidance of Union Minister Shri Sarbananda Sonowal Ji, that co-operative efforts will flourish the trade and maritime sectors of our nations in the Indian Ocean Region (IOR) and across the globe”



**SHRI T. K. RAMACHANDRAN**  
Secretary, Ministry of Ports, Shipping &  
Waterways, Government of India

“The future of Indian ports is poised for transformation and adaptation to meet the evolving needs of global trade, sustainability & technological advancement”

# INDIA'S MARITIME INDUSTRY

The Indian maritime sector plays a pivotal role in the economic growth of India. With a vast coastline of more than 7,500 km, India is among the largest maritime countries in the world. Being a part of the world's busiest trade route elevates the economic prominence of India's maritime sector. About 95% of India's foreign trade and 70% of its value takes place through seaways

Today, India is home to 12 major ports, over 200 ports other than major ports, 28 shipyards and a comprehensive hub of diverse maritime service providers.



## Ports

- ▲ 2500+ MTPA of port capacity
- ▲ Capacity addition of 230 MTPA in last 9 years
- ▲ Impressive TAT of upto 0.9 days (JNPA) - ahead of many leading maritime nations
- ▲ Enhancing competitiveness – 54% of cargo at major ports is handled by private ports. INR 40,000 crore worth PPP projects operationalized
- ▲ Operating sustainability - Over 100 MW of wind and solar power capacity at major ports



## Shipping

- ▲ INR 3,500 – 4,000 Cr (USD 500 million) of ship repair industry
- ▲ 20th largest ship building sector globally with rapid capability expansion
- ▲ 2nd largest in global ship recycling
- ▲ Top 5 in trained manpower

## Waterways

- ▲ 23 operational national waterways
- ▲ Rapid expansion in the last 5 years in cargo volumes at 15% CAGR

## Lighthouses

- ▲ 203 lighthouses and 1 lightship
- ▲ 75 lighthouses earmarked for development of tourism on PPP mode
- ▲ 23 DGPS (16 upgraded to DGNSS)
- ▲ 64 radar beacons
- ▲ National AIS network of 87 physical shore stations

**FY 2023 WITNESSED  
USD 800 BILLION  
OF INTERNATIONAL  
TRADE THROUGH  
INDIAN SEAPORTS**

# GMIS 2023 OVERVIEW

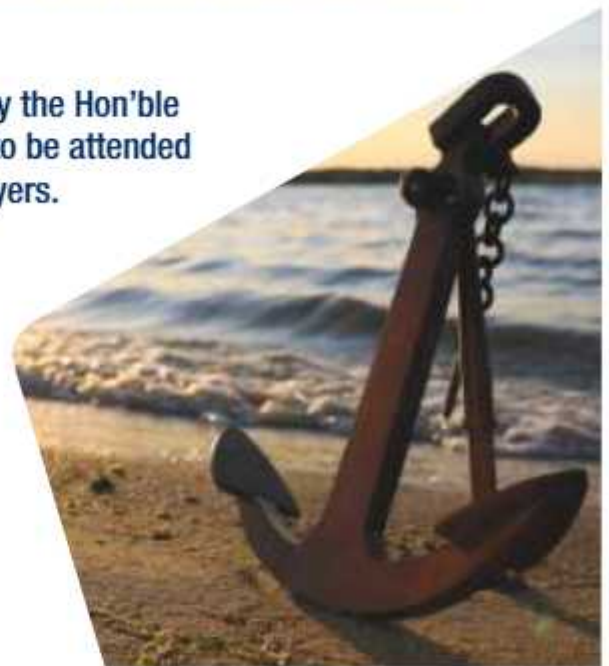
Global Maritime India Summit (GMIS) 2023 is a flagship event aimed at propelling the Indian maritime economy by promoting global and regional partnerships and facilitating investments.

It is a strategic meet of the Indian and international maritime community to address key industry issues and exchange ideas to bring the sector forward. Driven by the Ministry of Ports, Shipping and Waterways, GMIS 2023 brings together global maritime players, policy makers and regulators, key opinion leaders and industry leaders through series of engaging dialogues, forums and knowledge exchange platforms.

The event includes an investor summit and an international exhibition to facilitate interaction and collaboration among the Indian and international maritime companies, policy makers, investors, and other stakeholders.

In order to encourage dialogue and cooperation among key industry leaders, the event features a Global CEO's Forum. Further, to recognize partners that have made outstanding contributions to India's development as a leading maritime centre, the event will host Maritime Excellence Achievers ceremony.

The 3-day event will be inaugurated by the Hon'ble Prime Minister of India and expected to be attended by the globally renowned industry players.







# Programme Outline

**01**

Sessions with  
Partner Countries

**02**

Thematic  
Sessions

**03**

Roadshows &  
State Sessions

**04**

Global CEOs  
Forum

**05**

Maritime  
Excellence  
Achievers'

**06**

International  
Exhibition – Technology,  
Product Exhibition &  
Start-up Zones

# KEY OPPORTUNITIES

## Opportunity Areas

- ▲ Port development and expansion
- ▲ Green ports technology enablement
- ▲ Automation & digital transformation at ports for enhanced efficiencies
- ▲ Development of shipbuilding, repair & recycling clusters
- ▲ Technology upgradations in shipbuilding
- ▲ Hinterland connectivity & multimodal logistics
- ▲ Waterways and coastal shipping infrastructure development
- ▲ Tourism – sea / river cruises and lighthouses
- ▲ Maritime professional services including finance, insurance & arbitration
- ▲ Maritime skilling, research & capacity building



# INDIA'S VISION OF AMRIT KAAL



▲ **MULTIFOLD PORT  
HANDING CAPACITY**

▲ **SMART & CARBON  
NEUTRAL  
PORTS**

▲ **AUTOMATED  
TERMINAL  
OPERATIONS**

▲ **ENHANCED MODAL  
SHARE OF COASTAL  
SHIPPING AND  
INLAND WATERWAYS**

▲ **GLOBAL LEADER  
IN SHIP  
RECYCLING**

▲ **AMONG TOP NATIONS IN  
SHIPBUILDING AND REPAIR**

▲ **LEADER IN  
INTRA - REGIONAL  
CARGO TRANSPORT  
(BIMSTEC, IORA, ETC.)**

▲ **LEADER IN CRUISE  
TOURISM IN ASIA-  
PACIFIC REGION**

# FOCUS

## SESSIONS

- ▲ **Session on Developing Ports for the Future – Accelerated Shift towards Smart, Safe & Sustainable**
- ▲ **Session on Driving Innovation & Research in Maritime Sector**
- ▲ **Session on Green Shipping & Ports – Fast-tracking Decarbonisation of Maritime Sector**
- ▲ **Session on Latest Trends in Shipping & Maritime Logistics**
- ▲ **Session on Inland Waterways & Coastal Shipping: The Way Forward**
- ▲ **Session on Focus on Maritime Safety & Security**
- ▲ **Session on Emerging Technologies in Maritime Sector**
- ▲ **Session on Embark on a voyage to attract 50 million Cruise Passengers**
- ▲ **Session on Shipbuilding and Ship Repair**
- ▲ **Session on Session on Ship Recycling**
- ▲ **Session on Maritime Financing, Insurance & Arbitration**
- ▲ **Session on Dredging: Towards the Future of Port Development**



# AREAS

An aerial photograph of a large container ship sailing on the ocean. The ship's deck is densely packed with colorful shipping containers in shades of red, green, and blue. The ship is moving from left to right across the frame.

## SPECIAL SESSION

- ▲ Roundtable on Chabahar Port- INSTC Corridor: Gateway to Central Asia (by invitation only)
  - ▲ Special Session with Andhra Pradesh
  - ▲ GLOBAL CEO's FORUM (By Invitation Only)
  - ▲ Special Session with Gujarat
  - ▲ Special Session with Maharashtra
  - ▲ Special Session with Tamil Nadu
  - ▲ Special Session with Karnataka
  - ▲ Roundtable on Regional Maritime Connectivity (by invitation only)
  - ▲ Special Session with Kerala
  - ▲ Special Session with Odisha
  - ▲ Special Session with Island UTs
  - ▲ Special Session with Goa
  - ▲ Special Session with West Bengal
- 
- A close-up photograph of a brass telescope resting on an old, weathered map. The map shows various lines and markings, suggesting a historical or navigational theme. The lighting is warm, highlighting the texture of the paper and the metallic sheen of the telescope.



# PROGRAMME SCHEDULE

**DAY 1** (17<sup>TH</sup> OCTOBER 2023)

<b>1400 hrs – 1530 hrs</b>	<b>Session on Developing Ports for the Future – Accelerated Shift towards Smart, Safe &amp; Sustainable</b>
<b>1400 hrs – 1530 hrs</b>	<b>Session on Driving Innovation &amp; Research in Maritime Sector</b>
<b>1400 hrs – 1530 hrs</b>	<b>Special Session with Andhra Pradesh</b>
<b>1530 hrs – 1730 hrs</b>	<b>GLOBAL CEO'S FORUM (By Invitation Only)</b>
<b>1600 hrs – 1730 hrs (Concurrent Sessions)</b>	<b>Special Session with Gujarat</b>
	<b>Special Session with Maharashtra</b>
	<b>Special Session with Tamil Nadu</b>

## DAY 2 (18<sup>TH</sup> OCTOBER 2023)

<b>1030 hrs – 1200 hrs</b>	<b>Session on Green Shipping &amp; Ports – Fast-tracking Decarbonisation of Maritime Sector</b>
<b>1030 hrs – 1200 hrs</b>	<b>Session on Latest Trends in Shipping &amp; Maritime Logistics</b>
<b>1030 hrs – 1200 hrs</b>	<b>Special Session with Karnataka</b>
<b>1030 hrs – 1200 hrs</b>	<b>Roundtable on Regional Maritime Connectivity (by invitation only)</b>
<b>1230 hrs – 1400 hrs</b>	<b>Session on Inland Waterways &amp; Coastal Shipping: The Way Forward</b>
<b>1230 hrs – 1400 hrs</b>	<b>Session on Focus on Maritime Safety &amp; Security</b>
<b>1230 hrs – 1400 hrs</b>	<b>Special Session with Kerala</b>
<b>1500 hrs – 1630 hrs</b>	<b>Session on Emerging Technologies in Maritime Sector</b>
<b>1500 hrs – 1630 hrs</b>	<b>Session on Embark on a voyage to attract 50 million Cruise Passengers</b>
<b>1500 hrs – 1700 hrs</b>	<b>Roundtable on Chabahar Port- INSTC Corridor: Gateway to Central Asia (by invitation only)</b>



## DAY 3 (19<sup>TH</sup> OCTOBER 2023)

<b>1030 hrs– 1200 hrs</b>	<b>Session on Shipbuilding and Ship Repair</b>
<b>1030 hrs – 1200 hrs</b>	<b>Session on Ship Recycling</b>
<b>1030 hrs – 1200 hrs</b>	<b>Special Session with Odisha</b>
<b>1200 hrs – 1330 hrs</b>	<b>Special Session with Seafarers – Shaping the Future of Shipping</b>
<b>1200 hrs – 1330 hrs</b>	<b>Session on Maritime Financing, Insurance &amp; Arbitration</b>
<b>1200 hrs – 1330 hrs</b>	<b>Special Session with Island UTs</b>
<b>1200 hrs – 1330 hrs</b>	<b>Special Session with Goa</b>
<b>1430 hrs – 1600 hrs</b>	<b>Session on Dredging: Towards the Future of Port Development</b>
<b>1430 hrs – 1600 hrs</b>	<b>Special Session with West Bengal</b>
<b>1600 hrs – 1645 hrs</b>	<b>Valedictory Session</b>
	<b>End of Summit</b>





# PARTICIPANTS

- **Representatives from Partner countries**
- **Major Ports and Other Than Major Ports Authorities / Trusts**
- **International Ports and Maritime Boards (Domestic & International)**
- **Private and Public Port Operators (Terminal Operators)**
- **State Port Departments / State Maritime Boards / Transport Departments for Coastal & Other States**
- **Central Ministries & Departments - Senior Government Officials and Policy Makers**
- **Inland Waterways Authority of India**
- **State Tourism Boards**
- **Dredging Companies**
- **Shipping Liners**
- **Logistics Companies, Warehousing Operators (ICDs, CFS, Cargo Storage)**
- **Captive Port & Jetty Operators**
- **Banks & Financial Institutes (NBFC, Insurance Companies etc)**
- **Academia, Researchers, Incubators, Start-ups, Leading Professional Training Institutes in Maritime Sector, Consulting Firms Specializing in Maritime Sector**
- **Other Maritime Service Providers and Associated Stakeholders**



# SPONSORSHIP OPPORTUNITY MATRIX

CATEGORY	PLATINUM PARTNER	STATE/COUNTRY PARTNER	DIAMOND SPONSOR	GOLD SPONSOR	SILVER SPONSOR	ASSOCIATE SPONSOR	CONTRIBUTORS
Sponsorship Amount in INR / USD	4 CR / USD 500000	1 CR / USD 125000	1 CR / USD 125000	50 LAKH / USD 62500	30 LAKH / USD 37000	20 LAKH / USD 25000	10 LAKH / USD 12040
Sponsor Slots	5	10	5	7	6	4	10
Logo Visibility (Backdrop, Event Branding, Event Promotion Material)	✓	✓	✓	✓	✓	✓	✗
Complimentary Ban Indoor Space	300 sq.m.	100 sq.m.	100 sq.m.	75 sq.m.	60 sq.m.	40 sq.m.	✗
Invite for Inaugural Session	50	30	20	15	10	5	5
VP Seating	5	3	2	1	✗	✗	✗
Opportunities via Digital Media Platforms (Video Byte of CEO, Company AV)	✓	✓	✓	✓	✗	✗	✓
Participation Opportunity as a Speaker	✓	✓	✓	✓	✗	✗	✗
Branding Opportunity (Backdrop, Reception Area & as a Lunch Host)	✓	✓	✓	✓	✓	✓	✓
Branding on Event Website (Logo & Hyperlinked)	✓	✓	✓	✓	✓	✓	✓
Endorsement & "Thank You Partner" at Event Venue	✓	✓	✓	✓	✗	✗	✓
Advertisement in Event Catalogue: Partner Company Profile to be Incorporated in the Event Catalogue. "Thank You Partner" Acknowledgment on Event Catalogue	✓	✓	✓	✓	✗	✗	✓
Number of Adult Cards for Inaugural Ceremony, Dinners & Lunches	50	30	20	15	10	5	1
Business Invites	500	400	300	200	100	100	20
Preference in E2B/ E2S Meeting	✓	✓	✓	✗	✗	✗	✓
Brand Logo in Advertisements Except DMP	✓	✓	✓	✓	✗	✗	✓

# MIS JOURNEY

2016

2021



5,000+

DELEGATES  
FROM 310  
NATIONS

20,000+

DELEGATES FROM  
2100 NATIONS

140+

INVESTMENT  
INTENTIONS  
SIGNED

475+

INVESTMENT  
INTENTIONS  
SIGNED

240

INVESTMENT  
OPPORTUNITIES

400

INVESTMENT  
OPPORTUNITIES





### EXHIBITION PARTICIPATION CHARGES

Type of Space	Minimum Area "	Participation Charges (per Sq. Mtr.)	
		in INR	US\$
Uj gnrUr ceg	; "Us00 vtu0	35.222022	462022
Dctg"Ur ceg	58"Us00 vtu0	34.222022	397022

(Fascia name, two Chairs, one table, carpet, 3 spot lights, dustbin & 5 amp socket)

\*Plus GST @ 18% on the above

### INDIAN PORTS ASSOCIATION (IPA) BANK TRANSFER DETAILS

<b>Vendor Name: INDIAN PORTS ASSOCIATION</b>
<b>Beneficiary Name: I r qdcrfO ctklo g"lrf lc"Uwo o k4245</b>
<b>Beneficiary Address: 3uvHrqqt."Uqwj "Vqy gt."PDEE "Rræeg"Nqf j KT qcf . New Delhi-110003</b>
<b>Beneficiary Bank Branch Address: kpf lcp"Qxgtugcu"Dcpm"42"rqf k kpuwkkqpcrfCtgc."Nqf j KT qcf . "P gy "F grj kNqf j lœ"/332225"</b>
<b>Beneficiary Bank A/c No.:"36; : 2322227; 222"V{ r g"qH"DcpmIC1e&lt;UCXIP I U</b>
<b>NEFT / IFSC / RTGS Code of the bank branch of the Beneficiary: KQDC22236; :</b>
<b>MICR Code appearing on the cheque of the Bank A/c of Beneficiary: 332242268</b>
<b>IPA's GST No. 29CCCV256; C3\ ;</b>
<b>IPA's Pan No. - CCCV256; C</b>



## CONTACT US

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