



GLOBAL MARITIME INDIA SUMMIT 2023

17th - 19th October | MMRDA GROUND, BKC, MUMBAI

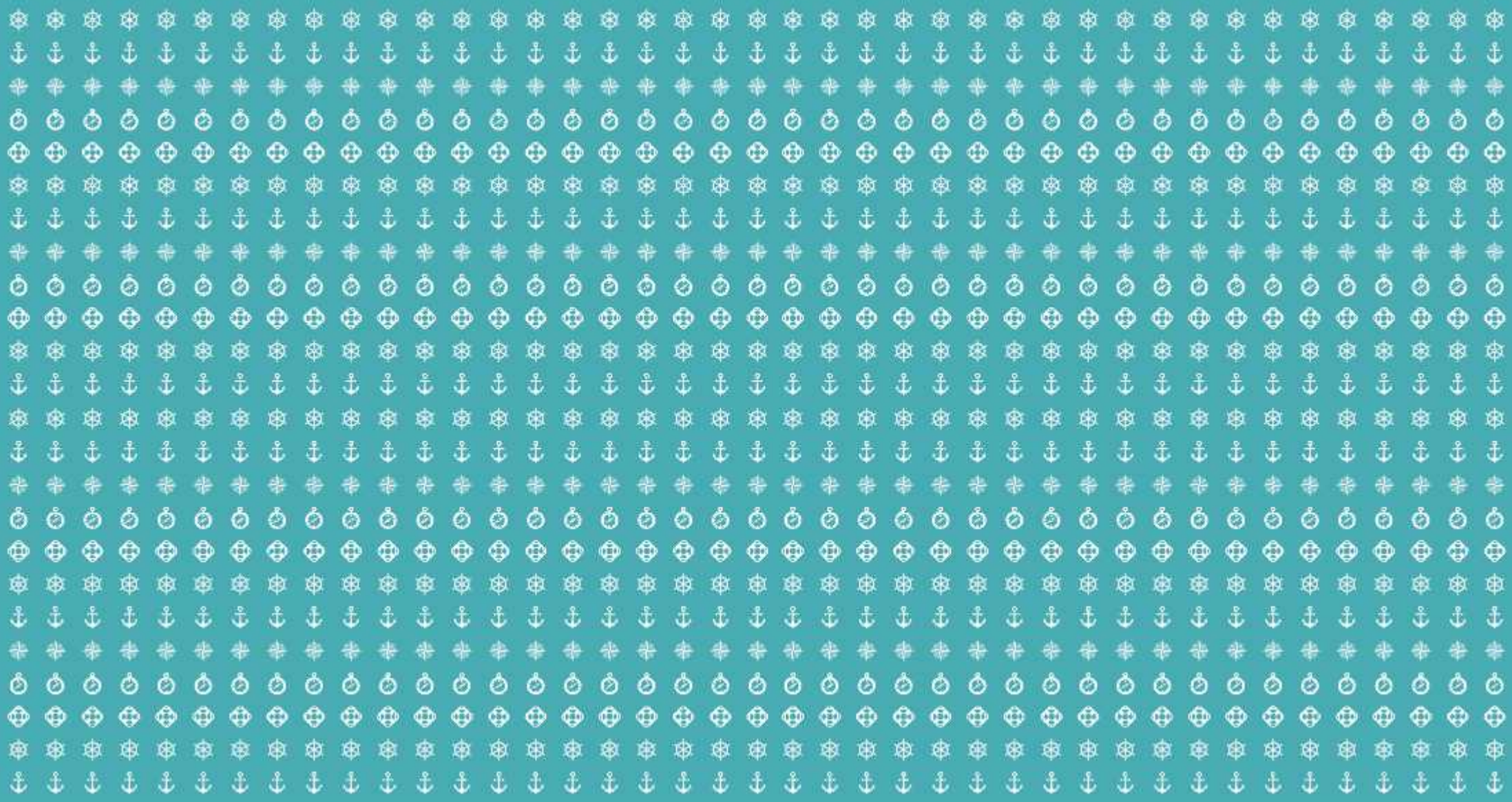
CONNECT | COLLABORATE | CREATE

AMBASSADORS' MEET

11th August 2023, New Delhi

In Association with







INDIA – THE PREFERRED INVESTMENT DESTINATION

Fastest growing economy offering conducive environment and multiple investment opportunities

5th largest economy in terms of GDP

3rd largest country by Purchasing Power Parity (PPP)

Progressive rationalization of business processes and tax structures

Among the world's 10 largest FDI recipients

FACTORS ATTRACTING INVESTORS TO INDIA



Integrated development programs

- ▲ PM GatiShakti National masterplan for multimodal connectivity
- ▲ National Monetisation Pipeline Programme
- ▲ Sagarmala



Enabling Environment

- ▲ Liberal FDI norms promoting “Make in India”
- ▲ Free trade and preferential trade agreements with various countries
- ▲ New Foreign Trade Policy 2023
- ▲ National Single Window System (NSWS) enabling ease of doing business
- ▲ Production Linked Incentives (PLI) scheme providing incentives to foreign companies manufacturing in India



NAVIGATING INDIA'S MARITIME SPACE

Being a part of world's busiest trade route elevates the economic prominence of India's maritime sector

With a coastline of over 7,500 km, India is among one of the largest economies in the world. Today, India is home to 12 major ports, over 200 non-major ports, 28 shipyards and a comprehensive hub of diverse maritime service providers

01

95% of India's foreign trade and 70% of its value takes place through seaways

02

-33% of global ship recycling happens in India making India 2nd in terms of global ship recycling

03

12% of global seafarers are from India making India the 5th seafarer destination globally

04

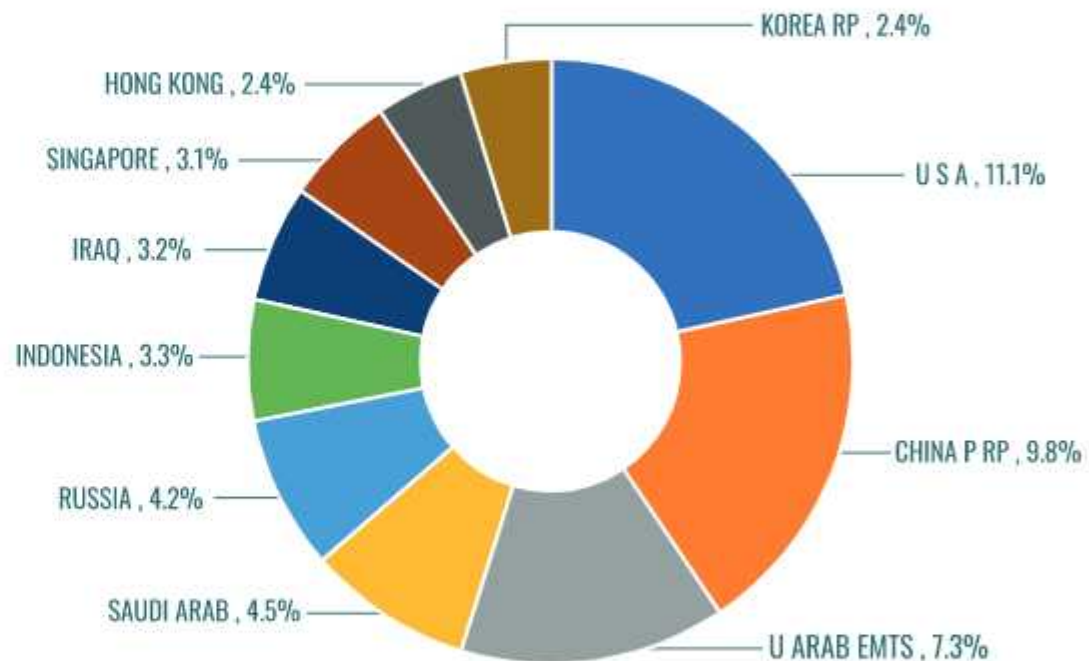
85% of Indian seafarers are employed on foreign flag ships

INDIAN MARITIME SECTOR DRIVES FOREIGN TRADE

INDIA'S FOREIGN TRADE HIT A RECORD
\$1.2 TRILION IN FY 2022-23.



INDIA TOP 10 TRADE PARTNERS





FOREIGN INVESTMENTS IN MARITIME SECTOR

Advancements in the maritime sector made India one of the most attractive investment destinations

100% FDI allowed
under the automatic route for
projects related to shipping,
construction and maintenance of
ports and harbors

USD 1.63 bn of FDI equity inflow in the
port industry (April 2000 – March 2023)

USD 5.45 bn of FDI equity inflow in the sea
transport (April 2000 – March 2023)





INTERNATIONAL INVESTMENTS DRIVING INDIA'S OVERALL GROWTH SIGNIFICANTLY

- Terminal operations in PPP mode
- Development of free trade zones
- Logistics and supply chain management



Indian private firms also diversifying their investments globally





GLOBAL COLLABORATIONS

India's robust global collaborations in maritime sector
bolstering maritime ecosystem



Vessel design and development

Collaboration for development latest technology vessels with renowned companies from Norway, The Netherlands, Cyprus, etc.



Maritime education, research and development

Collaboration with some of the renowned institutions from The Netherlands, Russia, Philippines and ASEAN member states



Bilateral agreements & MoUs with 34 countries on maritime transport and cooperation



MoUs with 40 countries on recognition of certificates of seafarers



INDIA'S PRESENCE AT GLOBAL PLATFORMS

India has been an active participant in various multinational maritime forums for equitable and sustainable development

- ▶ India has been actively participating in the Contact Group on Piracy off the Coast of Somalia (CGPCS), Shared Awareness & De-confliction (SHADE) and Friends of the Gulf of Guinea (FoGG) to curb the menace of piracy
- ▶ India is a part of the newly formed Contact Group on illicit Maritime Activities (CGIMA)
- ▶ Currently, India is Vice Chair of the Joint Audit Body of International Oil Pollution Compensation (IOPC) funds



The International Maritime Organization (IMO) lists India among the 10 states with the 'largest interest in international seaborne trade'



India selected as the first country under IMO Green Voyage 2050 to conduct a pilot project related to Green Shipping



India is among 23 member states of Indian Ocean Rim Association and has been proactive in laying out the vision for the Indian Ocean Region



India is spearheading the advancement of regional trade within the Bay of Bengal initiative for Multi-Sectoral Technical and Economic Cooperation (BIMSTEC) region

International North-South Transport Corridor (INSTC): A Gateway of Opportunities

- 7,200-km-long multi-mode network of ship, rail, and road route
- Connecting India to the Caspian Sea, Russia, and Northern Europe through Iran and Central Asia
- 40% shorter and 30% cheaper than traditional routes





CHABAHAR PORT: THE GAME CHANGER

Shahid Beheshti, Chabahar Port and Freezone is a deep-sea Port in the Islamic Republic of Iran, managed by India Ports Global Limited

- Direct access to the Indian Ocean through the closest way for the land-locked countries of Central Asia to reach international waters
- Located, both in South-North and East-West transit corridors and can play as a transport gateway, as well as a central commercial nod between CIS countries, India, Afghanistan, Russia and Europe with minimum transit distance



- Being outside the Persian Gulf, it overcomes hindrance of marine congestion in the Strait of Hormuz. The shipping liners will be able to avoid the Strait of Hormuz, dropping regional cargo at Chabahar Port itself. Advantageously, the connectivity of the port enhances the seamless trade flow between Gulf ports and global ports
- The geographical location and physical attributes (deep draft, quay cranes, storage space, competitive pricing, etc) will support attracting container transshipment traffic
- Handling costs of transshipment hubs play a significant role in the expansion of the logistics market. Terminal handling charges give a competitive edge to container operation at the port. Chabahar offers a 72% discount on transshipment



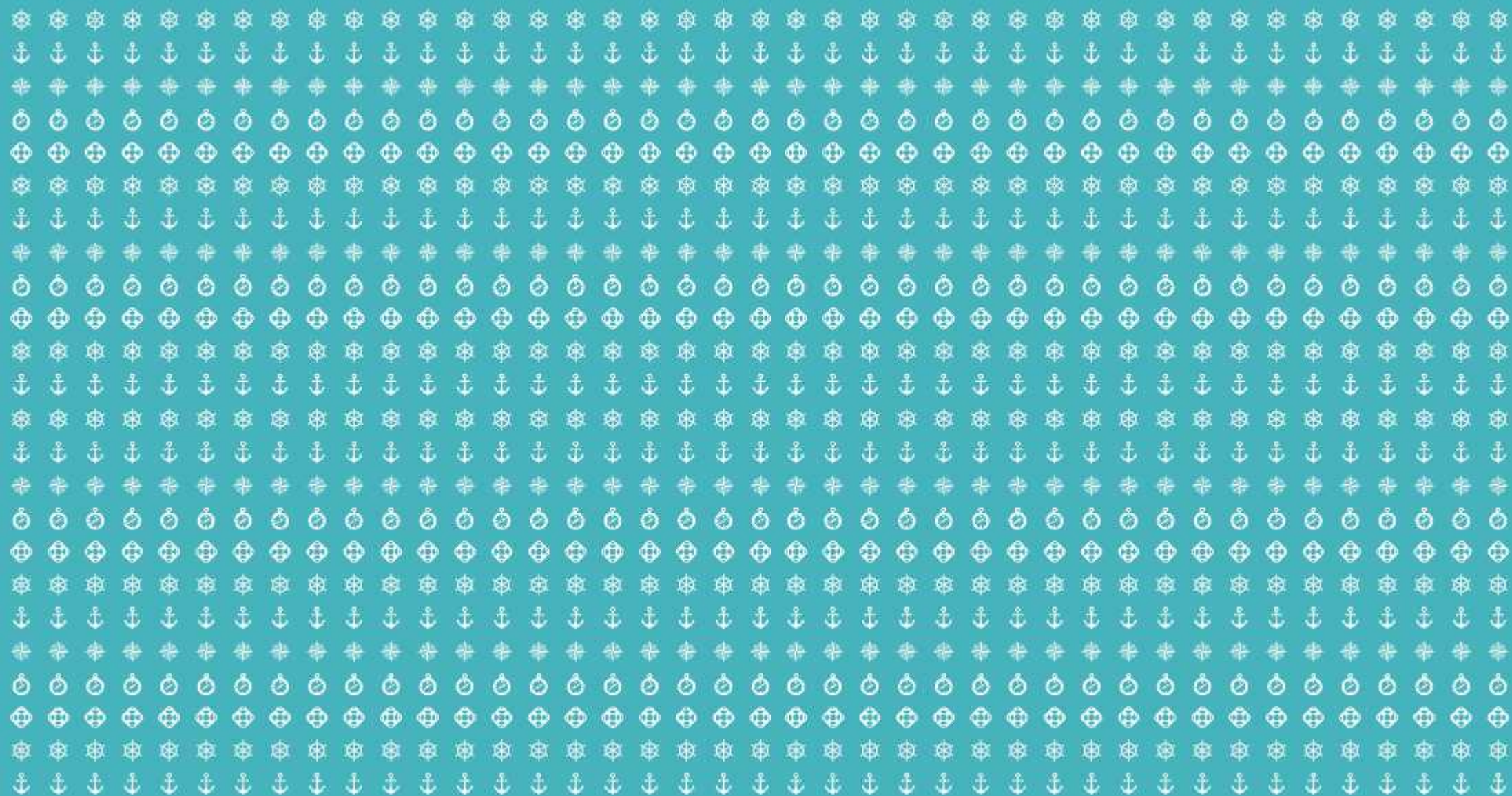


KEY INVESTMENT OPPORTUNITIES



- ▲ New Port Development
- ▲ Port Modernization & Upgradation
- ▲ Shipping, Shipbuilding & Ship Recycling
- ▲ Development of Inland Waterways & Inland Water Transport
- ▲ Coastal Shipping
- ▲ Connectivity to and from Hinterland
- ▲ Development of Multimodal Logistics
- ▲ Ocean, Coastal & River Tourism
- ▲ Development of Smart Ports, Cities & Coastal Economic
- ▲ Sustainable Ports and Shipping
- ▲ Education, Research & Skill Development
- ▲ Port-led Development





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