



सत्यमेव जयते
Government Of India



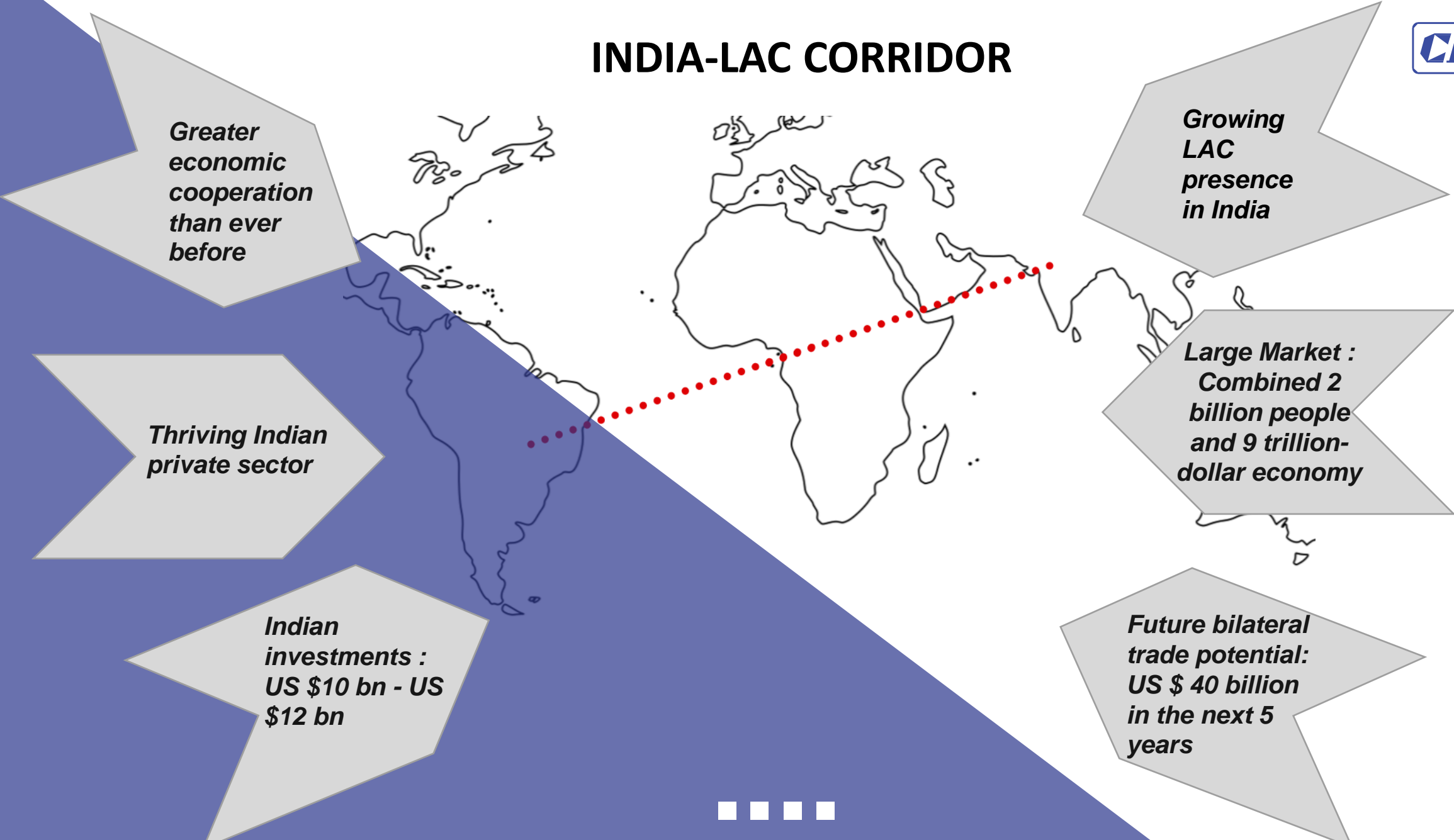
9th CII INDIA LAC CONCLAVE

3-4 August 2023: Hotel Le Meridien, New Delhi

“Furthering South-South Economic Cooperation”



INDIA-LAC CORRIDOR



Greater economic cooperation than ever before

Thriving Indian private sector

**Indian investments :
US \$10 bn - US \$12 bn**

Growing LAC presence in India

**Large Market :
Combined 2 billion people and 9 trillion-dollar economy**

**Future bilateral trade potential:
US \$ 40 billion in the next 5 years**





CII LAC INITIATIVES



**IDEATION THROUGH
COMMITTEES**

TRADE & INVESTMENT

**STAKEHOLDER
INTERACTIONS**

**RESEARCH & STUDIES
BUSINESS PROMOTION**



CII Business Delegation to LAC with Hon'ble Minister of External Affairs





2018 - 8th CII INDIA LAC CONCLAVE-CHILE

2016 -7th CII INDIA LAC CONCLAVE-MEXICO

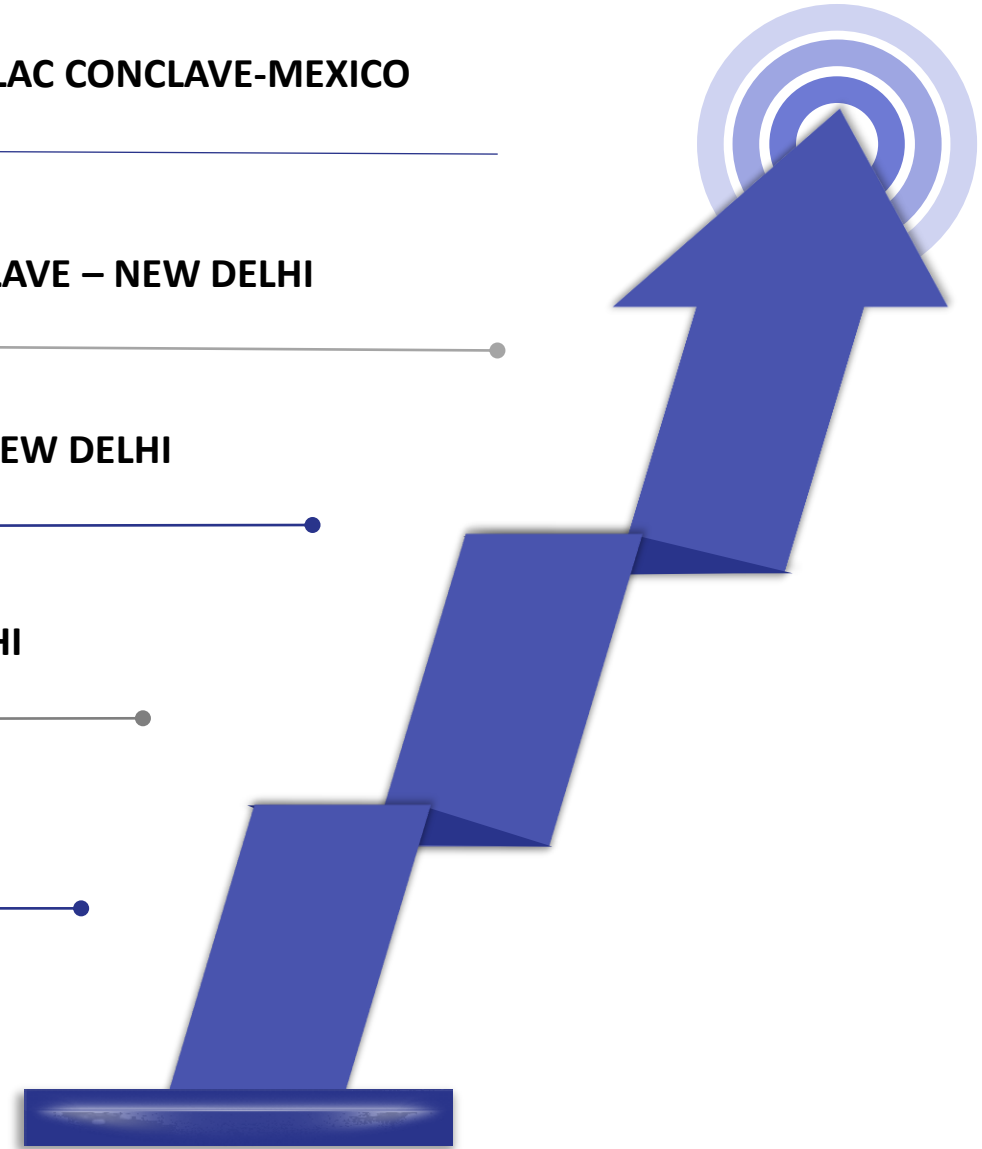
2015- 6th CII INDIA LAC CONCLAVE – NEW DELHI

2013 – 5th CII INDIA LAC CONCLAVE- NEW DELHI

2010 – 4th CII INDIA LAC CONCLAVE – NEW DELHI

2009 – 3rd CII INDIA LAC CONCLAVE - BANGALORE

2007 -2nd CII INDIA LAC CONCLAVE- BRAZIL
-1st CII INDIA LAC CONCLAVE- NEW DELHI



CII INDIA LAC CONCLAVE – OVER THE YEARS



DIGNITARIES IN PREVIOUS EDITIONS



- ❑ Mr. Mauricio Macri, Former President of Argentina
- ❑ Ms. Liliana Perez, Secretary General, Ministry of Foreign Affairs, Republic of Colombia
- ❑ Mr. Francisco Cabrera, Minister of Economic Development, Government of Buenos Aires, Argentina
- ❑ Ms. Ana Helen Chacon Echeverria, Vice President, Government of Costa Rica
- ❑ Mr. Rodolfo Nin Novoa, Minister of Foreign Affairs, Government of Uruguay
- ❑ Mr. Francisco de Rosenzweig Mendidua, Vice Minister of External Trade, Ministry of Economy, Government of Mexico
- ❑ Mr. Carlos Alfredo Castaneda Magaña, Minister of Foreign Affairs, Government of El Salvador
- ❑ Mr. Eduardo Frei Ruiz-Tagle, Former President of Chile & Special Envoy of the President to Asia Pacific, Government of Chile
- ❑ Mr. Orlando Salvador Solórzano Delgadillo, Minister of Development, Industry & Commerce, Government of Nicaragua



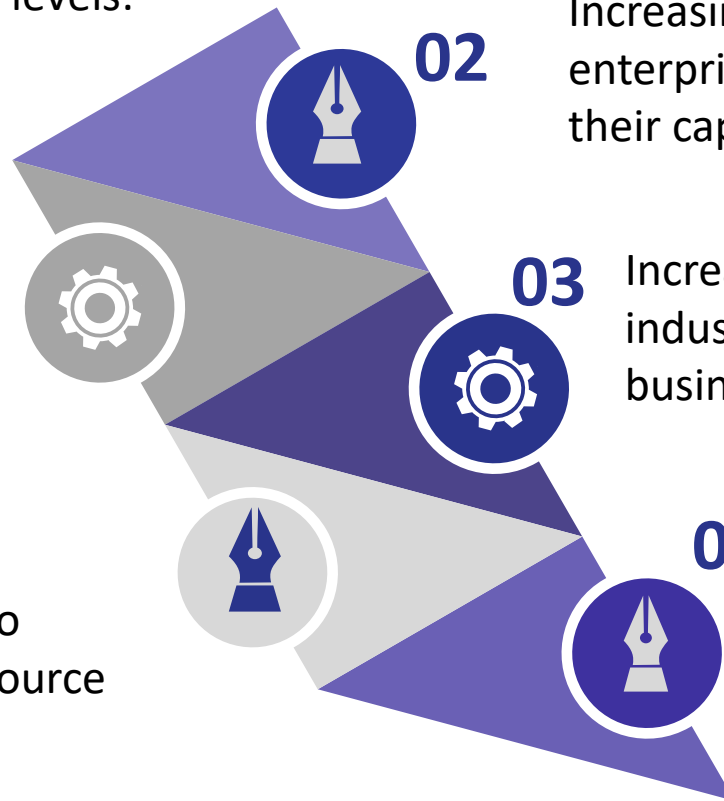
OBJECTIVE OF THE CONCLAVE

01 Promoting partnerships at three levels:

- ✓ Government
- ✓ Institutional
- ✓ Enterprise

06 Provide a bigger platform for B2B / B2G meetings between Indian and LAC business & Government representatives

05 Initiation of programs related to capacity building, including resource mobilization for the same



02

Increasing outreach of information on Indian enterprise and showcasing their capabilities in the identified sectors to LAC

03

Increasing interaction between the Indian industry and LAC to enhance business and investment opportunities

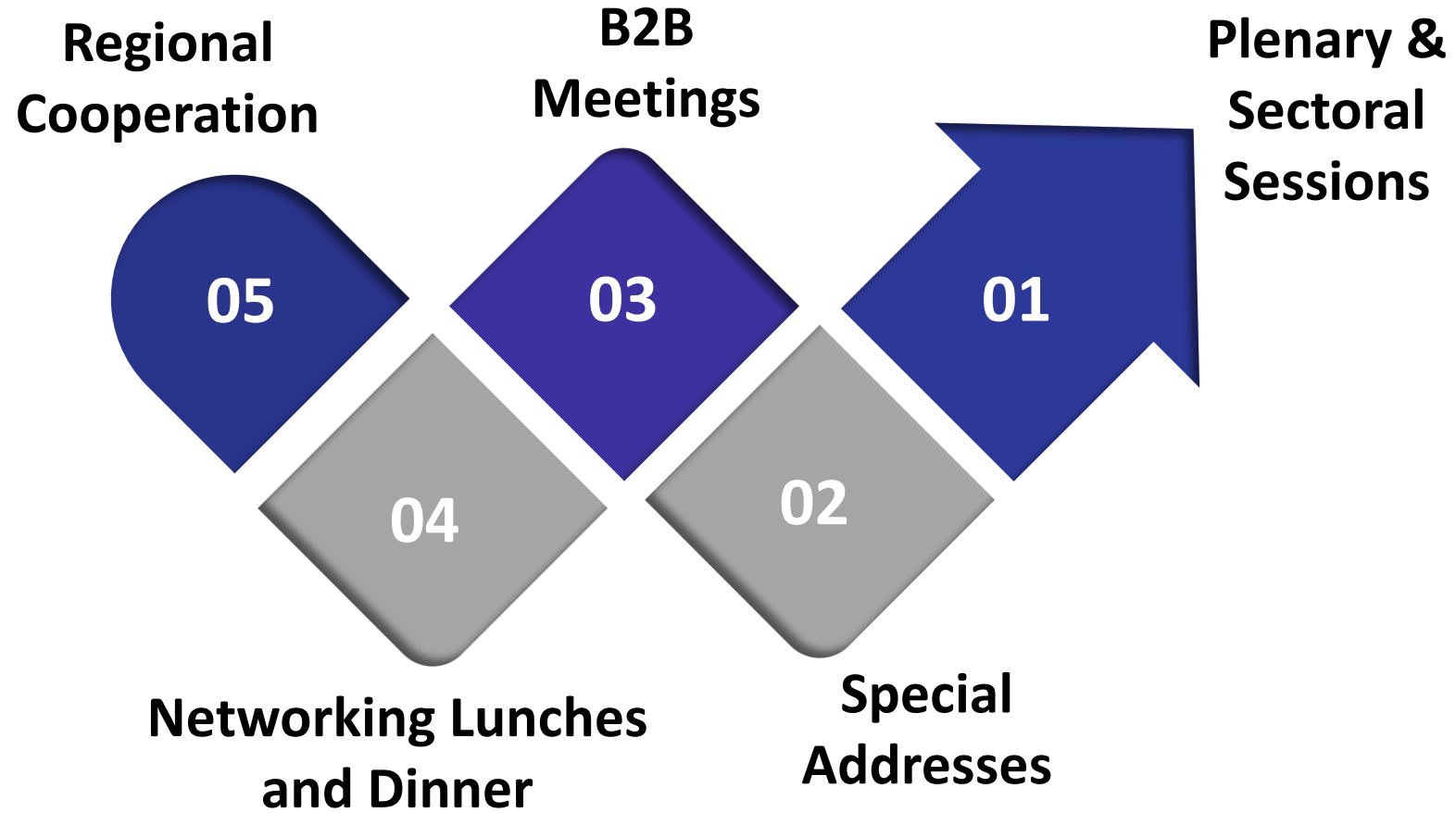
04

Discussing possibilities for Indian participation in long term projects





INDIA-LAC CONCLAVE: COMPONENTS





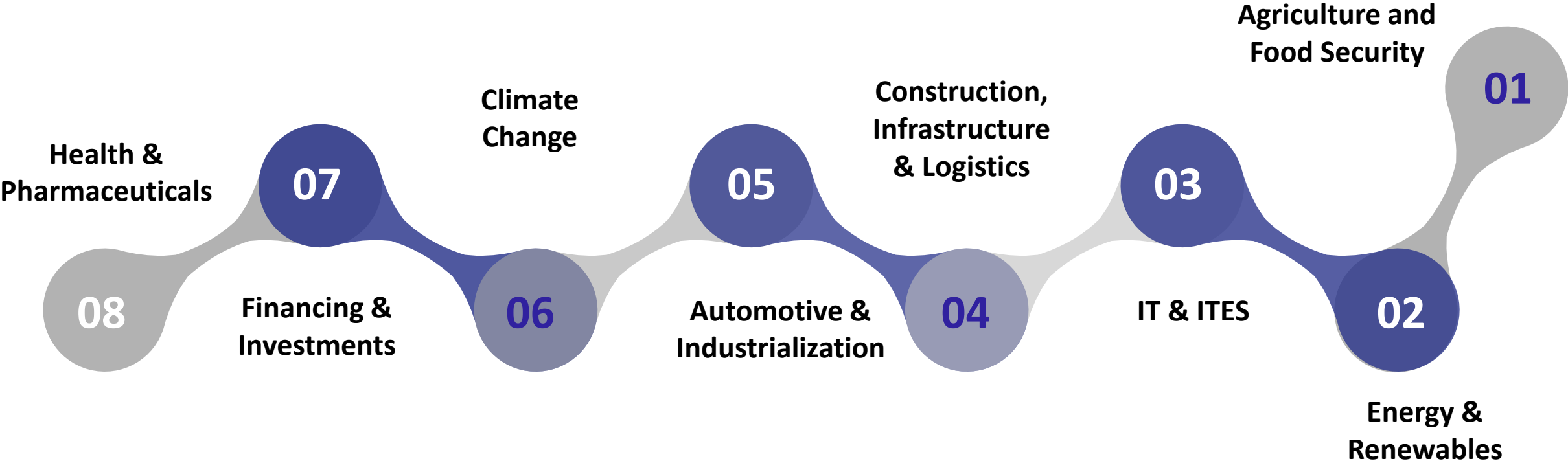
INDIA-LAC CONCLAVE: PARTICIPANTS PROFILE

PROFILES

- ✓ Ministers & Senior Government officials
- ✓ Multi-Sector Business Leaders
- ✓ Investment and Trade Promotion Agencies
- ✓ Industry Associations
- ✓ Multilateral Agencies
- ✓ Financial Institutions and Banks



9TH CII INDIA LAC CONCLAVE: PROPOSED TRACKS





INDIA-LAC CONCLAVE: SUPPORT REQUESTED

INPUTS REQUESTED

- ✓ Inputs on proposed themes & focus sectors
- ✓ Support for inviting LAC Ministers, Government officials
- ✓ Help to invite the Financial Institutions, chambers, IPO from LAC
- ✓ Speaker suggestions on themes proposed
- ✓ Help in inviting the Businesses & potential investors



INDIA-LAC CONCLAVE: BROCHURE



Confederation of Indian Industry

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering Industry, Government, and civil society through working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for industry.

For more than 125 years, CII has been engaged in shaping India's development journey and works proactively on transforming Indian Industry's engagement in national development. The premier business association has around 9000 members, from the private as well as public sectors, and an indirect membership of over 300,000 enterprises from around 206 national and regional sectoral industry bodies.

With 62 offices, including 10 Centres of Excellence in India, and 8 overseas offices in Australia, Egypt, Germany, Indonesia, Singapore, UAE, UK, and USA, as well as institutional partnerships with 350 counterpart organizations in 133 countries, CII serves as a reference point for Indian industry and the international business community.

Confederation of Indian Industry

The Mantosh Sondhi Centre, 23, Institutional Area, Lodi Road, New Delhi - 110 003 (India)
T: 91 11 45771000 / 24629994-7 • E: info@cii.in • W: www.cii.in



Reach us via CII Membership Helpline Number: 1800-103-1244

Contact

Renni Datta

Telephone: +91-11-45771000 (Ext: 470)
Email: renni.datta@cii.in



9th CII India-LAC Conclave

Furthering South-South Cooperation

3 - 4 August, 2023 | Hotel Le Meridien, New Delhi

www.ciiindialaconclave.in



INDIA-LAC CONCLAVE: BROCHURE



The 1st edition of the India-LAC Conclave, entitled "Project Partnership – Partnering for the Future", was held in New Delhi in partnership with the Ministry of External Affairs and the Ministry of Commerce & Industry, Government of India. Since then, the Conclave has emerged as one of India's most important multisectoral events covering the two most dynamic regions of the Global South.

The previous editions of the Conclave have successfully showcased the potential business opportunities in the region and helped Indian industry build a new roadmap for future India-LAC collaborations. Since the first edition in New Delhi in 2007, the Conclave has not only set the ground for many new cross-border partnerships to take roots but also proved to be a catalyst for future ones in LAC. The last Conclave, held in Santiago, Chile, in 2018, was a resounding success witnessing over 250 participants over two days of stimulating discussions and B2Bs.

Journey so far



Leaders' Thoughts

“Chile offers political and economic stability, it does not discriminate when it comes to foreign investments; it is a country of opportunities for India. The Pacific Alliance includes countries like Singapore, Canada, Australia, and New Zealand. South Korea wants to participate, it is indispensable for India to do the same.”

I.E. Mr. Eduardo Frei Ruiz-Tagle
Former President of Chile and Special Envoy of the President to Asia Pacific, Government of Chile (2018)

“Conclaves are very important tools to bring businesses closer in both the private and the public sectors. Several ideas have originated from them that are being applied today and we continue to learn from each other. Agreements should be promoted and executed, positions should be consolidated, and strategies should be defined and realised. We should maintain unity in economic, political, and social diversity.”

H.E. Mr. Orlando Salvador Solórzano Delgado
Minister of Development, Industry and Commerce
Government of Nicaragua (2018)

“The Conclave is like a platform of exchange for people of different interests where an open and frank dialogue is possible and where our excellent relations can be brought even closer.”

I.E. Mr. Carlos Alfredo Castaneda Magaña
Minister of Foreign Affairs, Government of El Salvador (2018)

“India and LAC share common aspirations and challenges; there have been many political interactions despite distance. India's political engagement is going to intensify, the current \$5 billion trade is less than the actual potential, so it is extremely important to find out ways to contribute to each other's growth.”

Gen. (Dr.) V K Singh (Retd.)
Minister of State for External Affairs, Government of India (2018)

Conclave Components

- Plenary Sessions
- Roundtable Discussions
- Business-to-Business Meetings
- Networking Lunches & Dinner

Participants' Profile

- Ministers & Senior Government officials
- Multi-Sector Business Leaders
- Investment and Trade Promotion Agencies
- Industry Associations
- Multilateral Agencies
- Financial Institutions and Banks

Past Political Participation in the Conclave

Mr. Mauricio Maori
Former President of Argentina

Ms. Liliana Perez
Secretary General, Ministry of Foreign Affairs,
Republic of Colombia

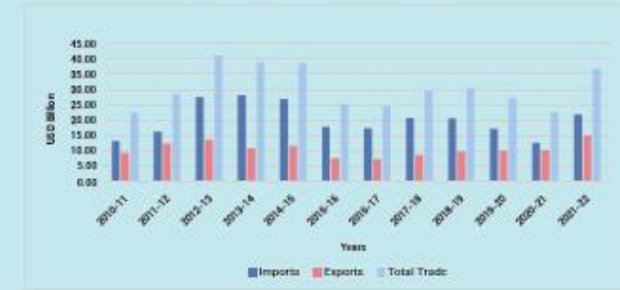
Mr. Francisco Cabrera
Minister of Economic Development, Government of
Buenos Aires, Argentina

Ms. Ana Helena Chacon Echeverria
Vice President, Government of Costa Rica

Mr. Rodolfo Nin Novoa
Minister of Foreign Affairs, Government of Uruguay

Mr. Francisco de Rosenzweig Mendizábal
Vice Minister of External Trade, Ministry of Economy,
Government of Mexico

India's Trade with LAC Countries



Source: Export Import Data Bank, Department of Commerce





**FEEDBACK & SUGGESTIONS
PLEASE**