

HOSTED BUYER REGISTRATION FORM

Thank you for your interest to participate as Hosted Foreign Buyer at ChangeXchange – The 6th Reverse Buyer Seller Meet (RBSM) at ELECRAMA-2023, from 18th to 22nd February 2023 at India Expo Mart Ltd., Greater NOIDA, Delhi-NCR, INDIA. Please note that mere application does not guarantee your selection as a Hosted Buyer. Your application will be reviewed by the IEEMA Screening Committee and all approved buyers shall be informed accordingly.

You can submit this application online at www.ieema-rbsm.in or email a scanned copy to response@ieema-rbsm.in

Please attach scanned copy of your valid Passport, Photo and Business Card also along with the application form.

Last date for receipt 30th September 2022.

1. Tell us about your Company

Name of the Company / Organization:	
Website:	Core Business Activity:
Address 1:	
Address 2:	
City:	Country:
Phone No. (ISD Code + City Code + Phone)	Fax No. (ISD Code + City Code + Phone)
Attach Detailed Company / Organisation Profile *	
Is your Company / Organisation a member of any Trade Association / Chamber of Commerce <input type="checkbox"/> Yes <input type="checkbox"/> No If Yes, please mention name(s)	

2. Tell us about yourself

Name of the Applicant (As in Passport):	
Designation:	
Email:	Mobile Number:
Passport Number:	Place of Issue of Passport:
Date of Expiry:	Do you already have a valid Indian Visa? <input type="checkbox"/> Yes <input type="checkbox"/> No
Please attach scanned copy of passport*	
Please attach scanned copy of photo*	
Please attach scanned copy of Business Card*	

3. Tell us about your business

Nature of Business:	<input type="checkbox"/> Government	<input type="checkbox"/> Utility Company – State Owned
<input type="checkbox"/> Utility Company – Private	<input type="checkbox"/> Power Equipment Manufacturing	<input type="checkbox"/> OEM
<input type="checkbox"/> Power Equipment / Technology Consulting	<input type="checkbox"/> Power Equipment / Technology Marketing	
<input type="checkbox"/> Power Equipment / Technology Servicing	<input type="checkbox"/> Agent Representative	
<input type="checkbox"/> Importer/Buyer/Stockist	<input type="checkbox"/> Corporate House	
Annual Business Turnover in 2021 (USD million):	Current number of employees:	
What are your Major Import Products?		
Where do you Import from?	What was your Import value in 2021? (USD million)	

Please attach a copy of last audited Balance Sheet of your Company / Organisation *

4. Your key reason for visiting the show

- | | | |
|--|--|---|
| <input type="checkbox"/> To evaluate products & technologies | <input type="checkbox"/> To buy products & technologies | <input type="checkbox"/> To recommend products & technologies |
| <input type="checkbox"/> To seek agencies | <input type="checkbox"/> To seek joint ventures & collaborations | |

5. Are you doing business with India? Please elaborate on current activities & companies with which you are working

6. Have you attended previous RBSM Meetings? Yes No If yes which year? 2014 2016 2018 2020

7. If answer to previous question is YES, how much business in USD million were you able to generate from your previous RBSM interactions? _____

8. Please name the INDIAN companies with which you did business through RBSM

9. Business Focus Areas: You may select maximum 3 categories

- | | | |
|--|---|---|
| <input type="checkbox"/> Cables: Accessories | <input type="checkbox"/> Cables: Communication | <input type="checkbox"/> Cables: Control |
| <input type="checkbox"/> Cables: House wiring | <input type="checkbox"/> Cables: Instrumentation | <input type="checkbox"/> Cables: Power - HT and LT |
| <input type="checkbox"/> Cables: Specialty | <input type="checkbox"/> Capacitors: Electrolytic | <input type="checkbox"/> Capacitors: Power |
| <input type="checkbox"/> Capacitors: Electrolytic | <input type="checkbox"/> Capacitors: Power | <input type="checkbox"/> Conductors and Accessories |
| <input type="checkbox"/> Control and Relay and Instrumentation Panels | <input type="checkbox"/> Design and Consultancy | <input type="checkbox"/> Energy Meters |
| <input type="checkbox"/> Engineering Projects | <input type="checkbox"/> Generators / Alternators - AC and DC | <input type="checkbox"/> Industrial Control and Automation Systems |
| <input type="checkbox"/> Instrument Transformers – Current | <input type="checkbox"/> Instrument Transformers – CVT | <input type="checkbox"/> Instrument Transformers – Voltage |
| <input type="checkbox"/> Instruments - Sensing, Measuring, Indicating, Testing etc | <input type="checkbox"/> Insulators – Polymeric | <input type="checkbox"/> Insulators – Composite |
| <input type="checkbox"/> Lighting and Lighting Accessories | <input type="checkbox"/> Insulators – Porcelain | <input type="checkbox"/> Motors DC |
| <input type="checkbox"/> Motors AC | <input type="checkbox"/> Power Electronics, UPS, Variable speed AC/ DC Drives | <input type="checkbox"/> Motors Flame Proof |
| <input type="checkbox"/> Stamping and Laminations | <input type="checkbox"/> Surge Arrestors | <input type="checkbox"/> Switchgear and Control gear - EHV and HV |
| <input type="checkbox"/> Switchgear and Control gear – LV | <input type="checkbox"/> Switchgear and Control gear – MV | <input type="checkbox"/> Transformers: Distribution |
| <input type="checkbox"/> Transformers: Power | <input type="checkbox"/> Transmission Line - Accessories & Hardware | <input type="checkbox"/> Transmission Line – Towers |
| <input type="checkbox"/> Winding Wires | <input type="checkbox"/> Other Products (Please specify) | <input type="checkbox"/> Storage <input type="checkbox"/> Renewable Energy Products |

10. Any Comments:

* It is not compulsory to fill these fields, however, those who fill the same shall have a higher chance of getting selected as a hosted buyer.

I hereby submit my application. I am aware that mere application does not guarantee my selection as a Hosted Foreign Buyer. My application will be reviewed by the IEEMA Screening Committee and I will be informed if I am selected as a Hosted Foreign Buyer.

Signature: _____

Date: _____